



SCKEDD

South Central Kansas Economic
Development District

A MESSAGE FROM SCKEDD

Dear Friends and Associates:

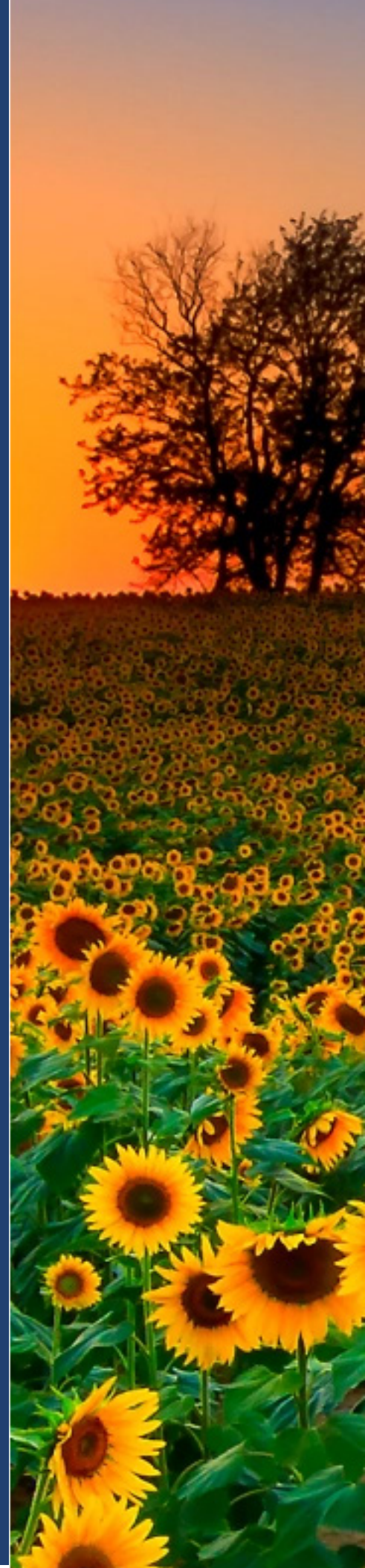
SCKEDD is committed to educating Kansas entrepreneurs about loan programs to start, expand, or refinance their business. In addition to small business lending, our organization impacts the region through weatherization services to low-income residents and grant writing services for rural communities in need of funds to restore their communities.

SCKEDD provides access to loans for entrepreneurs unable to gain a traditional commercial loan. The economy is rapidly changing, and our team is dedicated to identifying innovative loan solutions to meet small business needs.

Our team includes a mix of experienced and young professionals, strengthening our first pass rate for SBA submissions while also leveraging the most modern and efficient digital tools.

In the past 4 years, SCKEDD has grown the SBA 504 program 25% annually on average. This hidden gem is allowing Kansas small businesses to expand their footprint by increasing productivity and capability. We hope you enjoy learning about a few of our borrowers. This loan program allowed these entrepreneurs to obtain funding for commercial real-estate and equipment with locked rates and terms.

Natalie Santonil
Business Resource Program Leader



CONTACT OUR OFFICE TO LEARN HOW
SCKEDD LOANS CAN HELP YOU START
OR GROW YOUR SMALL BUSINESS!

2022 SCKEDD ECONOMIC IMPACT



\$15.7 Million

Funded in Small Business Loans



805 Jobs

Impacted by SCKEDD Loan Funds

31%

OF LOANS FUNDED FOR

Rural Kansas Entrepreneurs

45%

OF LOANS FUNDED FOR

Female, Minority, or Veteran Entrepreneurs

33%

OF LOANS FUNDED FOR

Kansas Start-Ups

NEARLY HALF OF LOANS APPROVED FOR STARTUPS!

*SCKEDD offers mid-size loans for entrepreneurs in the state of Kansas.
AVERAGE FUNDING IS \$120K!*

A GUIDE TO SBA 504 LOANS

HOW DOES IT WORK?

- The bank funds 50%, SCKEDD funds up to 35%, and the small business injects 15% cash towards project
- With 504 Loans, the interest rates are fixed and terms can be up to 25 years
- Can be used for commercial real estate, new construction, and heavy equipment (with a lifespan of 10+ years)

HOW DO I APPLY?

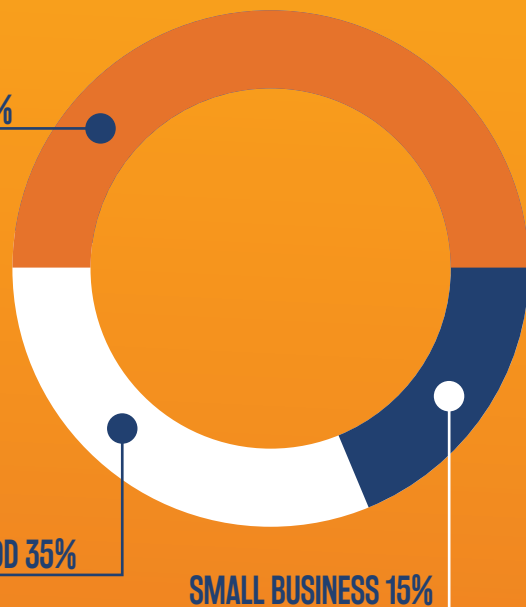
- Contact SCKEDD! We can coordinate the application process
- Small business owners or bankers can contact SCKEDD to assess projects
- SCKEDD helps the applicant complete the 504 Loan application and works with the bank throughout the approval process

TOTAL PROJECT FUNDED IN 3 WAYS

BANK 50%

SCKEDD 35%

SMALL BUSINESS 15%





Paragon Precision Metal, LLC

MCPHERSON, KS | 504 LOAN

Paragon Precision Metal LLC is a family-owned business, located in McPherson, Kansas, that specializes in sheet metal and plate metal fabrication, servicing many different industries, including agricultural, industrial, and aviation.

Steel product fabrication requires quality and exact molds to preserve the integrity of the metal. For Paragon Precision Metal, LLC, this was made possible through the purchase of state-of-the-art laser equipment funded through an SBA 504 loan funded by SCKEDD. This cutting-edge technology allows Paragon to create a highly precise and quality line of steel-based products

and amenities. With custom and unique abilities, Paragon routinely works with mild and high carbon steels, stainless steel, and aluminum.

2022 EMERGING BUSINESS OF THE YEAR



PARAGON PRECISION METAL LLC



PROFILE



COMPANY

Paragon Precision Metal, LLC



LOCATION

McPherson, KS



FOUNDED

2019



MISSION

Quality formed through integrity.



EMPLOYEES

15+



FAST FACT

In June 2022, Paragon Precision Metal LLC was honored as a 2022 Emerging Business of the Year award recipient by the Kansas Small Business Development Center.



WEBSITE

paragonprecisionmetal.com



Sumo by Nambara

WICHITA, KS | 504 LOAN

Sumo by Nambara, a minority, female-owned, and locally-operated business, has been a staple of top-quality Japanese cuisine in East Wichita for the past 20 years. Located in the highly developed business and entertainment district at the corner of 13th & Greenwich, Sumo features a teppanyaki-style dining experience in which chefs grill the food in front of guests. For over 2 decades, SUMO has been acclaimed as a local favorite.



By 2004, Sumo had outgrown its original location and needed funding to expand. With a loan from SCKEDD, Sumo was able to build its current building and increase its workforce.

PROFILE



COMPANY

Sumo by Nambara



LOCATION

Wichita, KS



FOUNDED

2000



MISSION

An enticing, interactive dining experience with top quality cuisine and a sociable and comforting environment.



EMPLOYEES

20+



FAST FACT

Sumo was one of the first teppanyaki-style restaurants in the metro Wichita area!



WEBSITE

sumowichita.com

PROFILE



COMPANY

Plastics Extrusion Machinery, LLC



LOCATION

McPherson, KS



FOUNDED

1978



MISSION

We are the premiere technology provider of innovative downstream equipment, engaging our customers through trusting relationships to identify their core needs and deliver high-quality, durable equipment on time, every time. We will exceed all expectations with real-time, data-centric feedback, which includes hassle-free service and support, enabling the production of life-giving resources to our community and to the rest of the world.



EMPLOYEES

60+



FAST FACT

PEM is the largest U.S. based manufacturer of downstream equipment for the PVC Pipe and Profile Industries.



WEBSITE

pemusa.com



Plastics Extrusion Machinery, LLC

MCPHERSON, KS | 504 LOAN

In 2000, Nathan Spearman began his career in the plastics industry and after 17 years, Nathan was able to apply his industry knowledge towards purchasing a business, which he restructured as Plastic Extrusion Machinery, LLC.

PEM, located in the Industrial town of McPherson, Kansas, is a leading global manufacturer of downstream extrusion equipment in the PVC pipe and custom profile industries.

Just two years after acquiring PEM, sales were quickly increasing, and the number of employees had doubled. PEM had outgrown their facility and decided they needed to expand, which led to a collaborative effort between SCKEDD and People's Bank and Trust to make expansion possible.

This 130,000 square foot manufacturing facility was completed in September 2021. This expansion gave PEM the capacity to consolidate its multistate operation completely into the McPherson facility, creating more than 40 new jobs and boosting the local economy!



Nathan Spearman
CEO/Owner
CPA, CITP, CGMA





PROFILE

Tree House Learning Center, Inc. WICHITA, KS | 504 LOAN

Tree House Learning Center, Inc., is a preschool and childcare program in West Wichita. They believe that children develop best in an environment where they learn at their own pace, experience a variety of interactions, share exploration of new interests with teachers, and enjoy parent support. Tree House instructs children between the ages of 2 weeks and 12 years with the utmost quality of educational opportunities.

After nearly 10 years as an in-home daycare, Tree House Learning Center, Inc. was able to expand with funding from SCKEDD and the SBA. 20 years later, Tree House has expanded to a second location and created more than 35 jobs for the Wichita economy.



COMPANY

Tree House Learning Center, Inc.



LOCATION

Wichita, KS



FOUNDED

2003



MISSION

We are a clean, loving environment focused on your children's learning and development.



EMPLOYEES

40+ part- and full-time



FAST FACT

In 2022, Tree House Learning Center, Inc. was awarded a Best of Wichita Silver award by The Wichita Eagle in the childcare category.



WEBSITE

treehouselearningonline.net



SCKEDD BOARD OF DIRECTORS

The Board of Directors are County Commission appointed and represent approximately 20 South Central Kansas members with expertise in the areas of financial internal controls, business law, commercial lending, risk management, corporate governance, and/or economic development.



SCKEDD

9730 E. 50th St. N.
Bel Aire, KS 67226
Phone: 316-262-7035
Fax: 316-262-7062