

2010 South Central Kansas Regional Small Business Seminars and Events

Date	Title	Time	Fee	Location	City	Contact	Phone
March							
1	Coffee Talk - Andover	8:00-9:00 a.m.	Free	call for information	Andover	BCC KSBDC Outreach Center	316-218-6374
1	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	3:00-5:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
1	Small Business CEO Roundtable - Navigating Through Constant Change	11:30-1:00 p.m.	Free	Friends University	Wichita	Wichita Metro Chamber	316-265-7771
2	Women's Leadership Alliance Luncheon	11:45-1:00 p.m.	\$8	WIBA Conference Room	Wichita	Wichita Independent Business Association	316-267-8987
2	2010 Topeka Legislative Reception	5:30-7:30 p.m.	\$50	Topeka Country Club	Topeka	Wichita Metro Chamber	316-268-1157
3	Employee Empowerment	1:00-3:00 p.m.	Free	Winfield Public Library	Winfield	Cowley College KSBDC Outreach Center	620-402-6440
3	Leadership & Communication Skills for Women	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
4	Determining Product Import Documentation & Regulations	3:00-5:00 p.m.	\$40-\$55	Kansas World Trade Center	Wichita	Kansas World Trade Center	316-264-5982
4	So You Want to Buy or Sell a Business?	3:00-4:00 p.m.	Free	WSU Center for Entrepreneurship, Devlin Hall	Wichita	Center for Entrepreneurship	316-978-3000
4-5	Business Modeling & Data Analysis: Using Data to Make Better Decisions	8:30-3:30 p.m.	\$795	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
4	Money, Marketing and Management	1:00-3:00 p.m.	TBD	Butler Community College, Andover	Andover	BCC KSBDC Outreach Center	316-218-6374
5	Creating an Effective Business Plan	1:00-3:00 p.m.	TBD	Butler Community College, Andover	Andover	BCC KSBDC Outreach Center	316-218-6374
5	The Employee Factor & HR Issues	11:00-2:00 p.m.	\$35	WSU Center for Entrepreneurship, Devlin Hall	Wichita	WSU Center for Entrepreneurship	316-978-3000
8	Small Business Talk - Augusta	8:00-9:00 a.m.	Free	TBD	Augusta	BCC KSBDC Outreach Center	316-218-6374
9	Powerful Business Writing Skills	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
9	Taking Care of Business - HR Panel	8:00-10:00 a.m.	\$20-\$30	Holiday Inn Hotel & Suites	Wichita	Wichita Metro Chamber	316-265-7771
10	Wichita Independent Business Association Monthly Luncheon	11:45-1:15 p.m.	\$15	WIBA Conference Center	Wichita	Wichita Independent Business Association	316-267-8987
10	Selecting a Business Legal Structure	3:00-5:00 p.m.	Free	SCEDC, 123 N Jefferson	Wellington	Cowley College KSBDC Outreach Center	620-402-6440
10	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	10:00-12:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
10	Developing Productive Work Relationships	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
10	Metro Mingle featuring the Small Business Awards Showcase	4:30-6:30 p.m.	\$10-\$20	Emprise Bank, 257 N Broadway	Wichita	Wichita Metro Chamber	316-265-7771
11	The 10 Biggest Mistakes Managers Make (and How to Avoid Them)	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
11	Money, Marketing and Management	1:00-3:00 p.m.	TBD	Butler Community College, Andover	Andover	BCC KSBDC Outreach Center	316-218-6374
12	Small Business Marketing Strategies	1:00-3:00 p.m.	TBD	Butler Community College, Andover	Andover	BCC KSBDC Outreach Center	316-218-6374
12	Master Financial Statements	11:00-2:00 p.m.	\$35	WSU Center for Entrepreneurship, Devlin Hall	Wichita	WSU Center for Entrepreneurship	316-978-3000
13	Business Your Way Mixer	5:00-6:30 p.m.	Free	WIBA Conference Center	Wichita	Wichita Independent Business Association	316-267-8987
15	Coffee Talk - El Dorado	8:00-9:00 a.m.	Free	Scooter's Coffeehouse	El Dorado	BCC KSBDC Outreach Center	316-218-6374
15	Exporting to North America/Caribbean	10:00-11:00 a.m.	\$45	http://www.export.gov/eac/show_detail_trade_events.asp?EventID=29809		BCC KSBDC Outreach Center	316-264-5982
16	Wichita Hispanic Chamber Monthly Meeting	11:30 a.m.	call for information	Newman University	Wichita	Wichita Hispanic Chamber of Commerce	316-265-6334
17	Sunrise Scrambler	7:30-9:00 a.m.	\$10-\$15	call for information	Wichita	Wichita Metro Chamber	316-265-7771
17	Hutchinson/Reno County Chamber of Commerce Membership Breakfast	7:15-8:30 a.m.	\$10	Grand Prairie Hotel and Convention Center	Hutchinson	Hutchinson/Reno County Chamber	620-662-3391
18	Wichita Independent Business Association Leads Club	12:00-1:00 p.m.	\$8	WIBA Conference Center	Wichita	Wichita Independent Business Association	316-267-8987
18	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	1:00-3:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
18	Money, Marketing and Management	1:00-3:00 p.m.	TBD	Butler Community College, Andover	Andover	BCC KSBDC Outreach Center	316-218-6374
18	Doing Business with France	6:00-8:45 p.m.	\$25-\$35	Wichita Marriott	Wichita	World Trade Council	316-978-3176
19	Creating an Effective Business Plan	1:00-3:00 p.m.	TBD	Butler Community College, Andover	Andover	BCC KSBDC Outreach Center	316-218-6374
20	Start and Grow a Small Business	8:00-4:30 p.m.	\$50	Office This	Wichita	SCORE	316-269-6273
20	Hutchinson/Reno County Chamber of Commerce Legislative Forum	9:30-11:00 a.m.	Free	Hutchinson Community College	Hutchinson	Hutchinson/Reno County Chamber	620-662-3391
23	Business Your Way Mixer	5:00-6:30 p.m.	Free	WIBA Conference Center	Wichita	Wichita Independent Business Association	316-267-8987
23	Supervisor Certificate - Spring 2010 (3/23-5/25)	4:30-7:30 p.m.	\$1,195	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
23	State Tax Workshop for Contractors	9:00-11:00 a.m.	Free	Butler Community College, Andover	Wichita	BCC KSBDC Outreach Center	316-218-6374
23	State Tax Workshop	1:00-4:00 p.m.	Free	Butler Community College, Andover	Wichita	BCC KSBDC Outreach Center	316-218-6374
24	Basics of Import Compliance	9:00-3:30 p.m.	\$160-\$200	Big Brothers Big Sisters	Wichita	Kansas World Trade Center	316-264-5982
25	Adv Import Compliance - 10+2/Lacey Act Update	9:00-3:30 p.m.	\$250-\$300	Big Brothers Big Sisters	Wichita	Kansas World Trade Center	316-264-5982
24-25	Strategic Negotiations: Crucial Skills for High Stake Agreements	8:30-3:30 p.m.	\$795	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
25	Money, Marketing and Management	1:00-3:00 p.m.	TBD	Butler Community College, Andover	Andover	BCC KSBDC Outreach Center	316-218-6374
25	Marketing 2.0: Leveraging Social Media to Grow Your Business	1:00-3:00 p.m.	Free	Winfield Public Library	Winfield	Cowley College KSBDC Outreach Center	620-402-6440
26	Small Business Marketing Strategies	1:00-3:00 p.m.	TBD	Butler Community College, Andover	Andover	BCC KSBDC Outreach Center	316-218-6374
26	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	3:00-5:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
26	Navigate the Legal Aspects of Business	11:00-2:00 p.m.	\$35	WSU Center for Entrepreneurship, Devlin Hall	Wichita	WSU Center for Entrepreneurship	316-978-3000
31	Financing Your Business Venture: Evaluating Your Financing Needs Before You Ask for Funding	2:00-4:00 p.m.	Free	SCEDC, 123 N Jefferson	Wellington	Cowley College KSBDC Outreach Center	620-402-6440

2010 South Central Kansas Regional Small Business Seminars and Events

Date	Title	Time	Fee	Location	City	Contact	Phone
April							
1	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	10:00-12:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
1	Federal Tax Workshop	1:00-5:00 p.m.	\$20	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
1	Protecting Your Credit Score	11:30-1:00 p.m.	Free	Friends University	Wichita	Wichita Metro Chamber	316-265-7771
1	Identifying Foreign Suppliers	call for information	\$50-\$65	call for information	Wichita	Kansas World Trade Center	316-264-5982
2	A Power House Advisory Board - How to Build It	11:00-2:00 p.m.	\$35	WSU Center for Entrepreneurship, Devlin Hall	Wichita	WSU Center for Entrepreneurship	316-978-3000
6	Women's Leadership Alliance Luncheon	11:45-1:00 p.m.	\$8	WIBA Conference Room	Wichita	Wichita Independent Business Association	316-267-8987
6	The Rings of Competition	1:30-3:00 p.m.	\$20	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
6	The Four Ps of the Market	3:30-5:00 p.m.	\$20	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
6	Managerial Psychology	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
7	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	3:00-5:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
8	Adapting Your Business to Changing Times	2:00-4:00 p.m.	\$20	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
8-9	Project Scope & Definition	8:30-3:30 p.m.	\$795	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
9	Product Innovation & Development	11:00-2:00 p.m.	\$35	WSU Center for Entrepreneurship, Devlin Hall	Wichita	WSU Center for Entrepreneurship	316-978-3000
13	Assertive Leadership Techniques	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
13	Wichita Independent Business Association Monthly Luncheon	11:45-1:15 p.m.	\$15	WIBA Conference Center	Wichita	Wichita Independent Business Association	316-267-8987
14	Customs Regulatory Seminar (w/ CH Robinson)	9:00-3:30 p.m.	call for information	call for information	Wichita	Kansas World Trade Center	316-264-5982
14	Marketing 2.0: Leveraging Social Media to Market Your Business	2:00-4:00 p.m.	\$20	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
14	Hutchinson/Reno County Chamber of Commerce Membership Breakfast	7:15-8:30 a.m.	\$10	Grand Prairie Hotel and Convention Center	Hutchinson	Hutchinson/Reno County Chamber	620-662-3391
14-15	Sales and Selling for Engineering, Finance and Other Technical Professionals	8:30-3:30 p.m.	\$795	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
15	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	1:00-3:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
15	Wichita Independent Business Association Leads Club	call for information	call for information	WIBA Conference Center	Wichita	Wichita Independent Business Association	316-267-8987
17	Start and Grow a Small Business	8:00-4:30 p.m.	\$50	Office This	Wichita	SCORE	316-269-6273
20	Conflict, Change & Negotiating in the Workplace	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
21	How to Become a Better Team Member	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
21	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	10:00-12:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
21	State Tax Workshop	8:30-12:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
21	State Tax Workshop for Contractors	1:30-4:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
22	Sunrise Scrambler-Discussion with Small Business Award Finalists	7:30-9:00 a.m.	\$10-\$15	Holiday Inn	Wichita	Wichita Metro Chamber	316-265-7771
22	Government Relations Quarterly Forum	3:30-5:00 p.m.	Free	Chamber Board Room	Wichita	Wichita Metro Chamber	316-265-7771
23	Financing - Aim for a Higher Level	11:00-2:00 p.m.	\$35	WSU Center for Entrepreneurship, Devlin Hall	Wichita	WSU Center for Entrepreneurship	316-978-3000
27	Honors Night 2010	6:00-10:00 p.m.	\$85	Beech Activity Center	Wichita	Wichita Metro Chamber	316-265-7771
28-29	Project Leadership & Communication	8:30-3:30 p.m.	\$795	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
29	Beginning QuickBooks	8:30-12:00 p.m.	\$99	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
29	Intermediate QuickBooks	1:00-4:30 p.m.	\$99	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
29	Wichita Independent Business Association Annual Meeting	call for information	call for information	Airport Hilton	Wichita	Wichita Independent Business Association	316-267-8987
29	Hutchinson/Reno County Chamber of Commerce Business After Hours	5:30-7:00 p.m.	call for information	Midway Motors Supercenter	Hutchinson	Hutchinson/Reno County Chamber	620-662-3391
May							
3-4	Project Scheduling & Cost Management	8:30-3:30 p.m.	\$795	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
4	Women's Leadership Alliance Luncheon	11:45-1:00 p.m.	\$8	WIBA Conference Room	Wichita	Wichita Independent Business Association	316-267-8987
4	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	3:00-5:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
6	Overcoming Negativity in the Workplace	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
6	Intellectual Property Rights in China	9:00-3:30 p.m.	call for information	call for information	Wichita	Kansas World Trade Center	316-264-5982
6	Preparing for US Customs Entry Process	call for information	\$50-\$65	call for information	Wichita	Kansas World Trade Center	316-264-5982
7	Capitalize on the Web	11:00-2:00 p.m.	\$35	WSU Center for Entrepreneurship, Devlin Hall	Wichita	WSU Center for Entrepreneurship	316-978-3000
8	2010 Business Fair	10:00-6:00 p.m.	Free	Town East Square	Wichita	Town East Square	316-686-4849
5/10-7/19	Leadership Elite - Spring 2010	1:00-4:00 p.m.	\$1,995	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
11	Enhancing Your Customer & Quality Service Skills	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
11	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	1:00-3:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
11	Wichita Independent Business Association Monthly Luncheon	11:45-1:15 p.m.	\$15	WIBA Conference Center	Wichita	Wichita Independent Business Association	316-267-8987
12-13	Leadership for Healthcare Professionals	8:30-3:30 p.m.	\$695	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
12	Small Business Awards Luncheon featuring Jack DeBoer	11:30-1:00 p.m.	\$30	Hyatt Regency	Wichita	Wichita Metro Chamber	316-268-1129
12	Hutchinson/Reno County Chamber of Commerce Membership Breakfast	7:15-8:30 a.m.	\$10	Grand Prairie Hotel and Convention Center	Hutchinson	Hutchinson/Reno County Chamber	620-662-3391
14	The Essence of Advertising	11:00-2:00 p.m.	\$35	WSU Center for Entrepreneurship, Devlin Hall	Wichita	WSU Center for Entrepreneurship	316-978-3000

2010 South Central Kansas Regional Small Business Seminars and Events

Date	Title	Time	Fee	Location	City	Contact	Phone
15	Start and Grow a Small Business	8:00-4:30 p.m.	\$50	Office This	Wichita	SCORE	316-269-6273
19	Sunrise Scrambler-Networking Know How	7:30-9:00 a.m.	\$10-\$15	call for information	Wichita	Wichita Metro Chamber	316-265-7771
19	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	3:00-5:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
19	How to Criticize; How to Praise	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
20-21	Essential Skills for Effective Leaders	8:30-3:30 p.m.	\$695	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
20	Wichita Independent Business Association Leads Club	call for information	call for information	WIBA Conference Center	Wichita	Wichita Independent Business Association	316-267-8987
21	Wichita Independent Business Association Leads Club	12:00-1:00 p.m.	\$8	WIBA Conference Center	Wichita	Wichita Independent Business Association	316-267-8987
21	Elevate Your Social Media Savvy	11:00-2:00 p.m.	\$35	WSU Center for Entrepreneurship, Devlin Hall	Wichita	WSU Center for Entrepreneurship	316-978-3000
25-26	BIS Export Controls Seminar	8:00-4:30 p.m.	\$400-\$445	Hyatt Regency	Wichita	Kansas World Trade Center	316-264-5982
26	State Tax Workshop for Contractors	9:00-11:30 a.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
26	State Tax Workshop	1:00-4:30 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
27	Export Controls/ITAR-Aircraft Specific Seminar	8:00-4:30 p.m.	\$250-\$300	Hyatt Regency	Wichita	Kansas World Trade Center	316-264-5982
27	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	10:00-12:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
27	State Tax Workshop for Contractors	10:00-12:00 p.m.	Free	CC KSBDC Outreach at Strother Field	Winfield	CC KSBDC Outreach Center	620-402-6440
27	State Tax Workshop	1:00-4:00 p.m.	Free	CC KSBDC Outreach at Strother Field	Winfield	CC KSBDC Outreach Center	620-402-6440
June							
1	Women's Leadership Alliance Luncheon	11:45-1:00 p.m.	\$8	WIBA Conference Room	Wichita	Wichita Independent Business Association	316-267-8987
3	Small Business CEO Roundtable	11:30-1:00 p.m.	Free	The Honda Green Zone, Schofield Honda	Wichita	Wichita Metro Chamber	316-268-1129
3	Culture - Understanding for Success	call for information	\$50-\$65	call for information	Wichita	Kansas World Trade Center	316-264-5982
4	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	3:00-5:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
7	Chamber Gold Classic 2010	call for information	\$160	Rolling Hills Country Club	Wichita	Wichita Metro Chamber	316-268-1129
8	Wichita Independent Business Association Monthly Luncheon	11:45-1:15 p.m.	\$15	WIBA Conference Center	Wichita	Wichita Independent Business Association	316-267-8987
8	Understanding Human Behavior	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
9	Basic Writing & Grammar Skills for Business	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
10	Culture - Developing International Relationships	call for information	\$50-\$65	call for information	Wichita	Kansas World Trade Center	316-264-5982
14	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	1:00-3:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
15	Small Business Administration Conference	9:00-3:00 p.m.	call for information	WSU Metro Complex	Wichita	Small Business Administration	316-269-6273
16	Sunrise Scrambler-Mark Reed with Sedgwick County Zoo	7:30-9:00 a.m.	\$10-\$15	Sedgwick County Zoo	Wichita	Wichita Metro Chamber	316-265-7771
17	Wichita Independent Business Association Leads Club	call for information	call for information	WIBA Conference Center	Wichita	Wichita Independent Business Association	316-267-8987
17-18	Project Management Essentials	8:30-3:30 p.m.	\$795	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
19	Start and Grow a Small Business	8:00-4:30 p.m.	\$50	Office This	Wichita	SCORE	316-269-6273
22	Coaching for Top Performance	8:30-3:30 p.m.	\$199	CMD Training Center, WSU Campus	Wichita	Center for Management Development	316-978-5149
22	State Tax Workshop	8:30-12:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
22	State Tax Workshop for Contractors	1:30-4:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
22	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	3:00-5:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193
22	Wichita Metro Chamber New Member Mixer	4:00-5:00 p.m.	Free	Chamber Board Room	Wichita	Wichita Metro Chamber	316-265-7771
25	Advanced Import Compliance	9:00-3:30 p.m.	\$250-\$300	Big Brothers Big Sisters	Wichita	Kansas World Trade Center	316-264-5982
29	Kansas Cavalry Encampment	call for information	call for information	Fort Hays State University	Hays	Kansas Department of Commerce	785-296-4225
30	Meeting the 3 M's: Learning the Basics of Marketing, Management, and Money	10:00-12:00 p.m.	Free	WSU Metro Complex	Wichita	WSU KSBDC	316-978-3193